

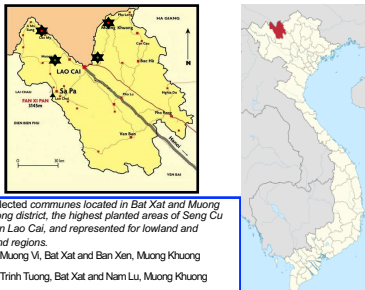
I - INTRODUCTION

Seng Cu rice, a special product in the Northwestern region of Vietnam, provides high economic value and it is one of the main crops for poverty reduction and rural development. Lao Cai, a mountainous province, has various natural advantages for growing Seng Cu rice such as soil, climate, water resource and so on. However, Seng Cu rice production are facing with several challenges related to poor farming practices and input management in both upland and lowland areas.

This paper aims to analyze the determinants of the economic efficiency in rice production by 123 randomly selected farmers. The Cobb-Douglas Stochastic Frontier Model was employed to analyse the data, using the FRONTIER 4.1. Given the results, the research proposes reasonable solutions, especially related to farming practice and input management, to improve the economic efficiency, better price for smallholders resulting in improve incomes and living standard for the local.

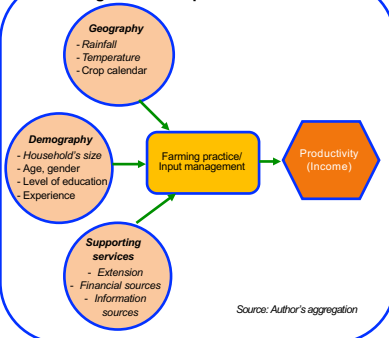
II - RESEARCH SITE

Figure 1: research study



III - METHODOLOGIES

Figure 2: Conceptual framework



Data collection

Secondary data: Historical data in statistical yearbook of Lao Cai
Primary data was conducted to collect information about endogenous characteristics of households, social – economic situation of household and farming practices for growing Seng Cu, etc.
Data analysis methods: regression; comparison mean of quantities or ratio between upland and lowland areas
 A Cobb-Douglas stochastic frontier model incorporating inefficiency effects was employed to analyse the data, using the FRONTIER 4.1 (Farell, 1957)

$$\ln(Y_i) = \beta_0 + \sum_{j=1}^n \beta_j \ln X_{ij} + \varepsilon_i \quad (1) \quad \mu_i = \delta_1 + \delta_2 U_i + \delta_3 E_i + \dots + \delta_k Z_i \quad (2)$$

In which, Y: Productivity of household i; X_{ij}: technical factors
 Z: non-technical factors in the inefficiency model (u)

IV - RESULTS AND DISCUSSIONS

The biggest differences between lowland and upland areas is natural condition, including rainfall, monthly temperature (figure 3), that causes difference in seasonal calendar in Seng Cu rice production (Figure 4). Beside this, farming practices of producers in upland and lowland areas have strongly remarkable.

Figure 3: Rainfall and temperature in selected regions of Lao Cai

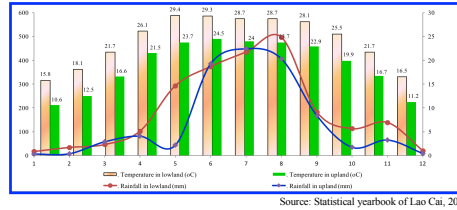


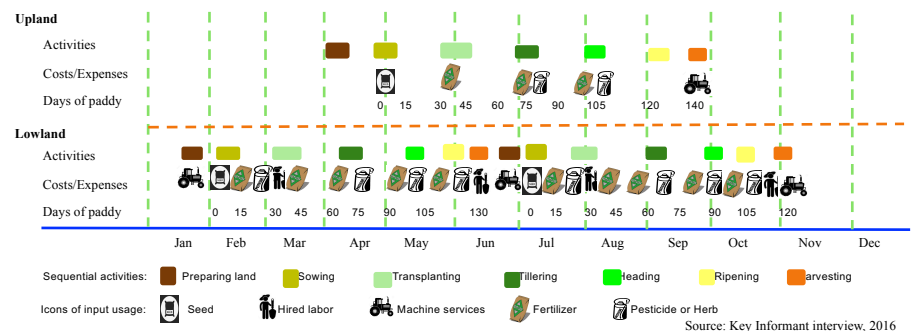
Table 1: Geographical differences in farming practices of Seng Cu rice production

Items	Lowland	Upland
Main features of field	Height under 400 m Large and flat field	401 – 800 m Small terrace field
Main water resource	Irrigated	Rainfed
Sowing date	Middle of February for Spring season; June for Summer season	Early May
Seeding age (days)	18 - 25	35 - 45
Hill spacing and No. of seedling per hill	20 x 25 cm; 30 – 35 hills m ⁻² ; 1 – 2 seedlings per hill	20 x 20 cm; 40 – 45 hills m ⁻² ; 3 – 5 seedlings per hill
Crop establishment method	Transplanting and direct seeding	Transplanting
Seeding sources	53.70% of seed were bought from local market; others were stored by themselves	Almost seed (92.75%) were brought from the local market with high quality

Source: Household survey, 2016

Seasonal calendar for Seng Cu rice growing in upland and lowland areas of Lao Cai province

Figure 4: Production cycle and cash costs in Seng Cu rice production of surveyed farmers



Using the Stochastic Production Frontier Model (SPF) to estimate effecting factors to technical efficiency of farmers

Table 2: Summary statistics for different variables in the model

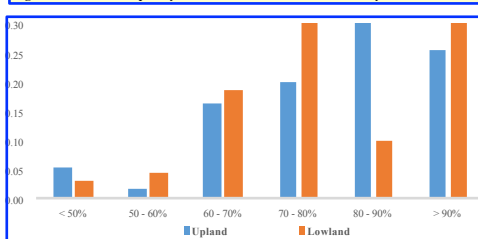
Items	Lowland	Upland	P value
Productivity (ta/sao)	1.43	1.74	0.000***
Level of Technical Efficiency	78.43	79.30	0.7258
Technical factors in the Stochastic Production Frontier Model			
Seed (kg/sao)	2.08	1.53	0.000***
Fertilizer (1000 VND/sao)	377.95	467.20	0.038*
Pesticide (1000 VND/sao)	43.20	206.22	0.000***
Labour (working days/sao)	8.28	5.00	0.000***
Age of HH's head (years)	46.63	37.01	0.000***
Experience (years of SC rice production)	9.06	5.07	0.000***
Level of Education (years of schooling)	6.90	6.12	0.2423*
Percentage of farmers accessed extension service	59.42	53.70	0.009***

***, ** and * are significant level at 1%, 5%, 10%, respectively.
 Source: Household survey, 2016

Table 3: Estimated coefficients in the SPF Model

Items	Standard-error
Constant	1.10***
Technical factors in the model	
Seed	-0.14***
Fertilizer	0.03
Pesticide	0.06
Labour	0.06
Seeding source	0.16***
Machine	0.01
Inefficiency factors	
Area (sao)	0.01*
Ethnic (1: Kinh; 0: Others)	-0.02
Age of HH's head (years)	0.01
Location (1: Lowland; 0: Upland)	-0.01***
Level of Education (years)	0.06
Experience (Years)	0.01*
Extension (1: Yes; 0: No)	0.023*
Variance parameters	
Sigma-squared	0.012*
Gamma	0.08
Log likelihood function	35.57

Figure 5: Relative frequency distribution of Technical Efficiency selected farmers



Discussions

The parameters of seed is negative and highly significant that means farmers in upland areas should reduce number of seedling, increase hill spacing following the guideline of extension staff. Moreover, seeding source has strongly significant effect to TE. So small producers should buy seedling from the market with high quality instead of stored ones in the last season.

It is not clear that fertilizer nutrients and pesticide cost had directly effect on SC rice production. This result is difference in comparison with those of Abdullah et al (2007). From the results we can conclude that even though level of investment of farmers living in lowland regions had much higher than that of farmers in upland but their technical efficiency was lower. So they should reduce chemical usage to decrease input cost and increase income as well as protect environment. The coefficient for the age variable is positive but non-significant so we can not say that older farmers are technically less inefficient than the younger farmers. This result is in line with those of Dang (2012).

The coefficient for the ethnic variable is also negative but non-significance. This does not imply that Kinh group has more advantages than others in rice production.

The coefficient of agricultural extension service and year of experience are positively significant. The results imply that technical guideline from official authorities play an important role to improve output of rice in the area.

CONCLUSIONS AND RECOMMENDATIONS

Seng Cu rice production of household in lowland had much higher investment level than upland area. However its effectiveness was much lower in comparison with that of upland. It is provide an empirical work for the inconclusive argument about relationship between agricultural investment and effectiveness as well as traditional farming practices and extensive methods.

There are strongly effects of number of seeds and seedling source on technical efficiency in the area. So, official authorities in the field should increase number of high quality seeds providing to farmers. Beside this, farmers living in upland area have to follow the guideline of extension staff to have reasonable farming practices.

It is not clear that level of pesticide and fertilizer using affect to output of rice. Moreover those costs accounted for more than 80% of total cost for growing in lowland area. To increase effectiveness, those farmers should decrease chemical cost.

Meanwhile level of education has no affectation to productivity, years of experience has strongly influence. According to household surveyed, the most difficulty in rice production is pest and water management which required farmer has enough experience.

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